# chapter 3

# Analysis of multitrait multimethod matrices

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A review of the psychological literature by Schmitt and Stults (1986) revealed that the following procedures are often used to analyze multitrait multimethod (MTMM) matrices:

- exploratory factor analysis
- smallest space analysis (SSA)
- analysis of variance, including
  - a. nonparametric alternatives
  - b. confirmatory factor analysis (CFA)

Of all these analytical strategies, only the CFA approach leads to numerical estimates of validity, method, and residual variance components of the indicators. Therefore the other procedures will not be described in detail.

## THE GENERAL CFA MODEL FOR MTMM-DATA

Consider n persons who are rated using m different methods of measurement on t traits. This research design results in a (mt x 1) vector of observed variables x, which can be seen as a linear function of t + m factors  $\xi$  as follows:

$$\mathbf{x} = \Lambda \, \boldsymbol{\xi} + \boldsymbol{\delta} \tag{1}$$

where

-  $\Lambda$  is a (mt x (t + m)) matrix of factor loadings -  $\xi$  is a ((t + m) x 1) vector of t trait and m method factors -  $\delta$  is a (mt x 1) vector of residuals.

Assuming that the residuals are uncorrelated with each other and with the factors, equation (1) gives the standard factor analytic decomposition

$$\Sigma = \Lambda \Phi \Lambda' + \Theta_{\delta}$$

where

-  $\Sigma$  is an (mt xmt) observed covariance (or correlation) matrix

-  $\Lambda$  is defined as in (1)

- $\Phi$  is a (t + m) x (t + m) covariance (or correlation) matrix of the t + m factors
- $\Theta_{\delta}$  is an (mt x mt) diagonal matrix of residual variances.
- In order to simplify further discussion it is useful to partition  $\Phi$  as

$$\Phi = \begin{bmatrix} \Phi_{tt} & \Phi_{tm} \\ & & \\ \Phi_{mt} & \Phi_{mm} \end{bmatrix}$$

where

- $\Phi_{tt}$  is a (t x t) symmetric submatrix of  $\Phi$  that contains trait factor variances and covariance
- $\Phi_{mm}$  is an (m x m) symmetric submatrix of  $\Phi$  that contains method factor variances and covariances
- $\Phi_{mt}$  (=  $\Phi'_{tm}$ ) is an (m x t) rectangular submatrix of  $\Phi$  that contains covariances of the m method factors with the t trait factors and  $\Lambda$  as

 $\Lambda = [\Lambda_t \,|\, \Lambda_m]$ 

where

- $\Lambda_t$  is an (mt x t) submatrix of  $\Lambda$  that contains zeros, except for the loadings of observed variables on their respective trait factors
- $\Lambda_t$  is an (mt x m) submatrix of  $\Lambda$  that contains zeros, except for the loadings of the observed variables on their respective method factors.

Assuming that the factor analytic model of  $\Sigma$  represented by equation (2) is valid and that scores on the mt observed measures follow a multivariate normal distribution, Jöreskog (1969, 1971) developed procedures for obtaining maximum likelihood estimates of all model parameters in  $\Lambda$ ,  $\Phi$ , and  $\Theta_{\delta}$ . The significance of each of the parameters in the model may be tested by forming a z-value of the parameter estimate by dividing its asymptotic standard error. In addition to the test of each individual parameter estimate, maximum likelihood estimation yields an overall  $\chi^2$  goodness-of-fit test, which is a test of the difference in fit between a given model and a completely saturated model that perfectly reproduces the data.

### Problems of the CFA-approach

Besides the difficulties inherent in covariance structure analysis as a whole (e.g. the rather restrictive distributional assumptions), CFA models for MTMM data have several additional problems. The full CFA model for MTMM data, as represented in equation (2), is only identified for  $t \ge 3$  and  $m \ge 3$ . However, as Kenny (1976) pointed out, the model can, with further restrictive assumptions, be used to test MTMM matrices with smaller dimensions. It can be shown that the use of other methods applicable to smaller matrices requires the same (restrictive) assumptions (Alwin, 1974).

Even under the condition  $t \ge 3$  and  $m \ge 3$ , trait-method covariances are empirically underidentified. Applications in which parameters in  $\Phi_{mt}$  were estimated resulted in

- factor loadings or factor intercorrelations greater then 1.00 for standardized data,
- the presence of Heywood Cases (estimates of unique variance close to zero), and
- very large standard errors for some parameters (because of high intercorrelations of the parameter estimates).

Constraining  $\Phi_{mt}$  to be a null matrix leads to orthogonality of the trait and method factor space, a condition that is highly desirable since it results in a decomposition of the variance of each indicator into an additive combination of trait, method, and residual (random error) variance. Our present knowledge about the empirical nature or practical importance of trait-method interactions is very limited. It is possible that small trait-method correlations do not effect the trait and method factor loading estimates substantively but exaggerate the residual variances. In order to provide guide-lines for the interpretation of CFA models for MTMM-data, simulation studies on this point are required.

When  $t \ge 3$  and  $m \ge 3$  and all the parameters in  $\Phi_{mt}$  are fixed to zero, the CFA model for MTMM data may still be empirically underidentified because of overfactoring (Rindskopf, 1984). It is well known that at least three measures of each factor are needed to identify orthogonal factor models. Therefore, in the case of a CFAmodel with a t = 3 and m = 3 MTMM-design, Heywood cases and related problems are very likely if some factor intercorrelations and factor loadings of the same factors are close to zero.

To ensure nonnegativity of unique variances in  $\Theta_{\delta}$  a procedure outlined by Rindskopf (1983) can be used: The technique requires

the observed measures to be treated as y-variables and the specification of exogenous latent variables ( $\xi$ ), whose variance is fixed to one, as trait, method, and residual variables. Instead of the usual parameterization of MTMM models, the factor loadings and then the residual effects are estimated in  $\Gamma$ , while the matrices  $\Theta_{\delta}$ ,  $\Theta_{\epsilon}$ , and  $\Phi$  are not used. Since it is not the unique variances that are directly estimated but the effects of the unique factors, the residual variances, which are the squares of these effects, will always be positive. However, it is clear, that an empirically underidentified model with some large standard errors and highly correlated parameter estimates will still be underidentified if the described parameterization is used.

Some researchers have suggested the inclusion of a general factor in the model represented in equation (2). This general factor can - in the presence of both trait and method factors - account for dimensions which inflate all the correlations in a given MTMM matrix (e.g. a general trait dimension or a response set factor). But the interpretation of such a general factor is rather indeterminate. It therefore seems to be preferable not to allow for this specification.

Representing the trends present in MTMM data is a complicated undertaking with many subjective components. Several authors who analyzed the same published MTMM matrix arrived at directly contradictory conclusions (Widaman, 1985).

## HIERARCHICALLY NESTED MODELS FOR MTMM DATA

Most of the problems mentioned above can be circumvented by the strategy of nested model testing. Specifically, the probability of accepting a wrong model with a good fit and the danger of overfactoring may be minimized by the systematic comparison of various alternative models. In order to reduce the intuitive dimension of the stepwise testing procedure, Widaman (1985) proposed an array of models for MTMM matrices, based on three possible structures of trait and method factors:

- no trait (or method) factors;

- trait (or method) factors with fixed intercorrelations: either 0, indicating a high level of discriminant validity, or 1, indicating total lack of discriminant validity, and
- trait (or method) factors with freely estimated intercorrelations.

Cross-classifying of the two structures results in the taxonomy of models for MTMM data presented in table 1.

## table 1: Taxonomy of structural models for MTMM-data (following Widaman 1985)

TRAIT STRUCTURE	METHOD STRUCTURE					
			m method factors m method factors (fixed unit (fixed zero correlations) intercorrelations)			
no trait factors	H0: null model	1 general method (not clearly interpretable)	m methods only (orthogonal)	A: m methods only (oblique)		
t trait factors (fixed unit inter- correlations)	1 general trait (not clearly interpretable)	2 general factors (not identified)	1 general trait + m methods (orthogonal)	B: 1 general trait + m methods (oblique)		
t trait factors (fixed zero inter- correlations)	t traits only (orthogonal)	t traits (orthogonal) + 1 general method	t traits (orthogonal) + m methods (orthogonal)	t traits (orthogonal) + m methods (oblique)		
t trait factors (freely estimated intercorrelations)	H1: t traits only (oblique)	t traits (oblique) + 1 general method	H2: t traits (oblique) + m methods (orthogonal)	H3: full model t traits (oblique) + m methods (oblique)		

Note that table 1 is demarcated into nine areas. A particular model is nested within all other models separated by at least one line of demarcation lying to the right and/or below the model in question.

Fitting and comparing all of the models listed in table 1 might lead to the selection of a best-fitting model. But following this strategy is rather cumbersome. Widaman (1985) preferred another rationale, which is based on parsimony. With this approach it is reasonable to start with a highly restricted (but theoretically possible) model and relax restrictions only if a model fails to represent adequately a set of data:

H<sub>0</sub> Null Model:

Hypothesis: lack of correlation among observed variables. Parameters:  $\theta_{\delta}$  ( $\Lambda_{t}$ ,  $\Lambda_{m}$ , and  $\phi_{mt}$  fixed to zero;  $\phi_{tt} = I$ ,  $\phi_{mm} = I$ ).

H<sub>1</sub> First alternative Model:

Hypothesis: covariation among observed variables is due only to trait factors and their intercorrelations.

Parameters:  $\Lambda_t$ ,  $\phi_{tt}$ , and  $\theta_{\delta}$ ; ( $\Lambda_m$ , and  $\phi_{mt}$  fixed to zero,  $\phi_{mm} = I$ ).

H<sub>2</sub> Second alternative Model:

Hypothesis: (orthogonal) method factors are also present). Parameters:  $\Lambda_t$ ,  $\phi_{tt}$ ,  $\Lambda_m$ , and  $\theta_\delta$  ( $\phi_{mt}$  fixed to zero,  $\phi_{mm} = I$ ).

H<sub>3</sub> Full Model:

Hypothesis: (oblique) trait factors and (oblique) method factors account for the observed correlations. Parameters:  $\Lambda_{t}\phi_{tt}$ ,  $\Lambda_{m}$ ,  $\phi_{mm}$ , and  $\theta_{\delta}$  ( $\phi_{mt}$  fixed to zero).

There is at least one problem concerning the above test strategy: the importance of trait factors for the reproduction of the MTMM matrix is tested against a highly restrictive Null Model ( $H_0$ ). It can be argued that the probability of accepting the alternative model (significant trait factors) is high, even if the alternative model is wrong.

#### Nested model comparisons

In order to test the degree of convergent validity (and, if necessary the degree of discriminant validity) models A and B in table 1 must also be estimated. Assume that the Full Model H<sub>3</sub> represents the data quite well on statistical and practical grounds. Then, if the fit of H<sub>3</sub> (t oblique trait factors and m oblique method factors) is substantially better than the fit of model A (no trait factors, m oblique method factors), there is a significant amount of covariance among measures uniquely explained by the trait factors - this represents *convergent validity*.

To test for *discriminant validity*, the fit of model  $H_3$  should be compared with the fit of Model B, which has fixed perfect intercorrelations among trait factors (and m oblique method factors). Comparison of the fit of the models H1 (oblique trait factors only) and  $H_2$  (oblique trait and orthogonal method factors) gives a test statistic for the significance of the *method variance* among measures. Finally, the *discriminability of method effects* can be tested by comparing the models  $H_2$  (t oblique traits and m orthogonal method factors) and  $H_3$  (t oblique traits and m oblique method factors).

Table 2 summarizes the described nested model comparisons for MTMM matrices. As can be seen from this table, the coefficient Q (Jöreskog, 1974) is preferred as the a test statistic for the model comparisons (other possible measures are described in Loehlin, 1987, pp. 69-71). Q is defined as the ratio of decline in  $\chi^2$  to change in degrees of freedom; Q > 2.0 indicates that the improvement of fit is substantial and not merely the result of chance:

$$Q = \frac{\chi^2(H_x) - \chi^2(H_y)}{df(H_x) - df(H_y)}$$

Since subsequent models in the test series do not always differ by the same degrees of freedom, the PRE-coefficient Delta, proposed by Bentler and Bonett (1980) should not be applied. But this measure is very useful to assess the level of practical fit of a given model in addition to its statistical fit.

$$Delta = \frac{\chi^2(H_o) - \chi^2(H_x)}{\chi^2(H_o)}$$

The results of the model comparisons summarized in table 2 are "ideal" in the following sense: first, the proportion of covariation among observed measures uniquely representable as convergent validity (e.g. due to trait factors) is significant. Second, there is a pronounced degree of discriminant validity. Third, the covariation explained by method factors is also quite high.

Anomalies in the proposed test sequence most often occur when unnecessary factors are included in the model. As Rindskopf (1984) pointed out, overfactoring is present when a factor has 1. no large loadings, or

tuble 2. I tolled model comparisons for minimudat	table 2:	Nested model	comparisons for MTMM data	
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## MODELS

	specifications	$\chi^2$	df 1	Р	anomalies <sup>2</sup>
H <sub>0</sub>	no trait factors no method factors		36		
$H_1$	t traits only				
	(oblique)		24		
$H_2$	t (oblique) traits,				
	m (orthogonal) methods		15		
$H_3$	t (oblique) traits,				
	m (oblique) methods		12		
Α	m methods only				
	(oblique)		24		
В	1 general trait,				
	m (oblique) methods		15		

MODEL COMPARISONS (predicted outcomes for "normal" MTMM matrices)

comparison	testing for:	Q	accepted model <sup>3</sup>
$\begin{array}{rrrr} H_0 & H_1 \\ H_1 & H_2 \\ H_2 & H_3 \\ A & H_3 \\ B & H_3 \end{array}$	significance of trait factors significance of method factors discriminability of method effects convergent validity discriminant validity	 	H <sub>1</sub> H <sub>2</sub> H3 H3 H3

<sup>1</sup> For t=3 and m=3.

<sup>2</sup> Space for indicating the occurrence of Heywood Cases etc.

<sup>3</sup>Q>2

- 2. only one large loading, or
- 3. only two large loadings, and close to zero correlations with all other so-called real factors (factors with two or more large loadings)

In all of these situations, the model will be empirically underidentified:

- In the first case, the factor can have correlations with other factors over a fairly wide range without substantially changing the reproduced covariance matrix.
- În the second case, the nonzero loading cannot be separated reliable from residual variance, and the result can be an impossibly large loading accompanied by a negative unique variance.

- In the third case, the lack of correlation between that factor and other factors leads to underidentification. (A one factor model with two indicators is not identified!).

It should be noted that "large loading" and "statistically significant loading" are not necessarily the same in this context. A factor which causes anomalies in the test sequence may have three or four statistically significant, but numerically low loadings!

## Example

The application of the proposed test series for the analysis of MTMM matrices will now be demonstrated with data from a pilot study for the international research project Quality of Attitude Questions conducted in Austria, 1987. A sample of 179 persons from Vienna were asked about their "job satisfaction" ( $t_1$ ), "satisfaction with their financial situation" ( $t_2$ ), "satisfaction with their sexual situation" ( $t_3$ ), "satisfaction with their social contacts" ( $t_4$ ), and their "overall happiness" ( $t_5$ ). The responses of each par-

table 3: Correlations among 15 answers of 179 respondents to questions concerning t=5 traits, each measured with m=3 methods

		$\mathbf{x}_1$	<b>x</b> <sub>2</sub>	<b>X</b> 3	<b>X</b> 4	$\mathbf{x}_5$	<b>x</b> 6	<b>X</b> 7	<b>x</b> 8	X9	<b>x</b> <sub>10</sub>	<b>x</b> <sub>11</sub>	<b>x</b> <sub>12</sub> :	x <sub>13</sub> x	14 <b>x</b> 1	5
m	=1															
$t_1$	$\mathbf{x}_1$	1														
t <sub>2</sub>	x <sub>2</sub>	.463	1													
t3	<b>x</b> 3	.239	.274	1												
t4	$x_4$	.383	.285	.347	1											
t5	$\mathbf{x}_5$	.445	.447	.536	.436	1										
m	=2															
$t_1$	$x_6$	.826	.426	.233	.307	.402	1									
t <sub>2</sub>	X7	.456	.720	.141	.233	.372	.548	1								
t3	$x_8$	.168	.125	.786	.263	.439	.275	.180	1							
t4	X9	.231	.175	.253	.556	.326	.314	.247	.370	1						
t5	<b>x</b> <sub>10</sub>	.396	.375	.513	.371	.665	.382	.399	.483	.359	1					
m	=3															
$t_1$	x <sub>11</sub>	.751	.388	.178	.359	.405	.821	.458	.193	.379	.430	1				
$t_2$	x <sub>12</sub>	.420	.668	.205	.301	.422	.513	.721	.142	.234	.385	.553	1			
t3	x <sub>13</sub>	.257	.226	.726	.267	.490	.332	.211	.743	.341	.482	.362	.362	1		
t4	x <sub>14</sub>	.325	.260	.277	.650	.365	.385	.261	.340	.629	.384	.529	.453	.466	1	
t5	x <sub>15</sub>	.302	.305	.261	.202	.486	.312	.318	.271	.425	.590	.424	.448	.440	.390	1

ticipant to three (identical) questions were measured on each of these five dimensions. The three questions differed only with respect to the scales used: a five-point scale  $(m_1)$ , a nine-point scale  $(m_2)$ , and a magnitude scale  $(m_3)$ .

The intercorrelations of the 15 indicators resulting from this research design are presented in table 3. All analyses were performed using the LISREL VI program (Jöreskog and Sörbom, 1983).

The results of the nested model comparisons are given in table 4. The outcomes presented in this table can be interpreted as follows:

1. Both trait and method factors uniquely explain a highly significant proportion of variance.

MODELS									
Mo	specifie	cations	df	Р	anomalies				
		(							
$H_0$		t factors	000						
ц.		hod factors	1997.73	105	.000	-			
$H_1$		its only	312.63	90	.000				
ц.	(obliqu		512.65	80	.000	-			
H <sub>2</sub>		lique) traits,	107.12	65	.001				
Ц		orthogonal) methods blique) traits,	.001	-					
H <sub>3</sub>		ique) methods	.000	1					
Α		ethods only	.000						
A	(obliqu		.000	~~					
В		ral trait,	.000	3 <del></del>					
D	-	blique) methods	.000	TD(10) < 0 <sup>2</sup>					
	m=5 (0	onque) methous	.000	ID(10) < 0 -					
MODEL COMPARISONS									
						accepted			
com	parison	testing for:			C	Q model			
		-							
$H_0$	$H_1$	significance of trait	62	7.4 H <sub>1</sub>					
$H_1$	$H_2$	significance of meth	13	3.7 H <sub>2</sub>					
$H_2$	$H_3$		discriminability of method effects						
Α	$H_3$	convergent validity		5	1.8 H <sub>2</sub>				
В	$H_3$	discriminant validit		8	0.8 H <sub>2</sub>				

#### table 4: Nested model comparisons for the matrix in table 3

<sup>1</sup> For model H<sub>3</sub> (t oblique traits, m oblique methods), iterations do not con-

verge. Therefore, the method factor intercorrelations were fixed to 1 in order to test for the discriminability of method effects.

<sup>2</sup> Parameter not significant

- 2. The best fitting model  $H_2$  with 5 oblique traits and 3 orthogonal methods (though statistically rejectable) is acceptable on practical grounds: Delta = .946.
- 3. The parameter estimates of H<sub>2</sub> cannot be fully trusted because the method factor intercorrelations are empirically underidentified. The reason for this problem lies in (mostly) significant but numerically low loadings in the nine-point scale method factor (m<sub>2</sub>). The corresponding five loadings and their standard errors were estimated to be .156 (.063), .212 (.079), .274 (.086), .202 (.096), and -.097 (.111). So, the dilemma is that this factor cannot be deleted without substantially increasing the goodness-of-fit statistic, whereas including this factor leads to biased estimates of valid, method, and residual variance components, if the method factors are correlated.

## CONCLUSIONS

There is no obvious simple solution for this dilemma, except the inclusion of additional real factors, which can make the iterative estimation procedure more stable. In the original analysis of the given MTMM-matrix (see Költringer and Kluscarits, 1988), five factors were added: four (perfectly measured) socio-demographic variables and one response set dimension (extreme score tendency). Within the resulting (good fitting) model, slightly higher method effects and rather high method factor intercorrelations were estimated:  $r(m_1, m_2) = .549$  (.156),  $r(m_1, m_3) = .498$  (.131), and  $r(m_2, m_3) = .651$  (.105).

In general, the more traits and methods that are included in the MTMM-design, the lower the probability of less than three "large" loadings per factor, i.e., the greater the chance of detecting low or moderate method (or trait) variance components when actually only low or moderate method (or trait) effects are present.

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